

Having trouble viewing this email? [Click here](#)



TECH NOTES FROM DTS THE LEADER IN DYNAMIC
DATA ACQUISITION SYSTEMS & SMART SENSORS

DataPoint

November 2012

4 REASONS TO CONSIDER A DTS SERVICE CONTRACT

Every DTS calibration is a complete check-up performed by factory personnel trained to properly service and repair DTS equipment.

DTS calibration includes:

- +Compliance with SAE J211/ISO 6487 validated
- +DAS batteries checked and replaced as needed. Backup batteries in many products require periodic replacement to avoid data loss or costly damage to the product. Most batteries are not user serviceable.
- +Signal amplitude linearity tested over gain ranges
- +System time base and event timing validated
- +Anti-alias filter performance validated
- +Excitation accuracy and overload protection validated
- +Internal calibration factors updated for best accuracy

Maintaining service pricing for over five years is a source of pride for DTS. Rising costs now create the need to increase service, calibration and repair prices by 5%. The new pricing is effective January 1, 2013.



Customers with a current DTS Service Contract are guaranteed a price freeze discount. All DTS customers can take advantage of the savings by signing up for a DTS Service Contract this year.

For service contracts signed by December 31, 2012, DTS guarantees to hold rates for the duration of the agreement-up to three years. Review the service features and options chart on the next page to compare Factory Calibration vs. Service Contract.

Contact DTS customer service for a quote and to discuss which service options are valuable to you.

1. IT'S CUSTOM

Every service contract is tailored to meet your specific needs and budget.

2. IT MAKES FINANCIAL SENSE (& CENTS)

One fixed annual price lets you forecast budgets and you only pay for what's important to you. Plus, on-site service options allow you to maintain test schedules.

3. HASSLE-FREE & WORRY-FREE

Reduce paperwork with one PO that covers all of your DTS equipment. Be confident that properly maintained equipment protects your investment in test equipment and critical data.

4. FREEZE RATES UP TO 3 YEARS

Sign up for a Service Contract by December 31, 2012, and DTS will hold pricing at current rates for up to three years.

PRODUCTS



DID YOU KNOW?

Every DTS Service Contract is different. Customized plans are one reason customers renew year after year.

Diversified Technical Systems designs and manufactures data acquisition systems & sensors for the experienced testing professional.
www.dtsweb.com

SERVICES

24/7 Tech Support
ISO 17025 (A2LA)
Calibration & Repair
Application Support
Software Integration
OEM/Embedded
Customized Training

TECH CENTERS

Seal Beach, California USA
Novi, Michigan USA
Sydney, Australia
Shanghai, China
Zorge, Germany
Tokyo, Japan

Compare service contract features and options at a glance.

SERVICES	DTS Factory Calibration	DTS Service Contract
Annual Preventative Maintenance	✓	✓
Multi-Point Calibration Service	✓	✓
ISO 17025/A2LA Accredited	✓	✓
On-Site Services (Maintain test schedules, eliminate shipping delays & expenses.)		✓
Repairs (Parts & Labor) or Replacement		✓
Factory-Paid Shipping		✓
Priority Service & Turn-Around		✓
SUPPORT		
Software/Firmware Updates	✓	✓
Worldwide Technical Support (phone/email)	✓	✓
On-Site Tech Support		✓
On-Site Training		✓
Travel and Lodging for Tech Team		✓
ADMINISTRATION & PRICING		
One (1) PO Covers Everything		✓
1, 2 or 3 Year Price Freeze		✓

Do you need ISO 17025 (A2LA Accredited) Calibration?



Since 2010, DTS has offered ISO 17025 (A2LA) calibrations on most DTS data acquisition systems and sensors.

ISO 17025 calibrations are also available with on-site service, which reduces downtime and keeps test schedules on track.

For more information on ISO 17025 or A2LA, visit www.dtsweb.com or email customerservice@dtsweb.com



Diversified Technical Systems, Inc.
909 Electric Ave. Suite 206
Seal Beach, CA 90740 USA
Phone: +1 562 493 0158
Email: sales@dtsweb.com
www.dtsweb.com

[Forward email](#)



This email was sent to shelly.horvath@dtsweb.com by shelly.horvath@dtsweb.com | [Update Profile/Email Address](#) | Rapid removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Diversified Technical Systems, Inc. | 909 Electric Avenue, Suite 206 | Seal Beach | CA | 90740